

# HOW TECHFIN EXPERTS ADD VALUE TO YOUR TEAM

## BOOKKEEPING & ACCOUNTING

Accurate bookkeeping and accounting is the foundation of your company's financial health, so get organized, compliant, and data-driven.

- Month-end accounting
- Process optimization
- Tax preparation & filing
- Conversion to accrual
- Expense classifications
- Invoicing & payments
- Account reconciliations
- Payroll
- Accounts payable

## CONTROLLER SERVICES

Re-focus the CFO's time on strategy, increase efficiency, create better controls, and streamline processes with a TechFin controller. Better manage and oversee your company's accounting function.

- Month-end close
- Accounting process improvements
- Financial reporting
- Documentation
- Audit prep
- Internal controls
- Compliance with legal requirements
- Oversight & management of junior accounting resources

## CFO STRATEGY

Leverage TechFin's highly experienced part-time and interim CFOs during times of accelerated growth, transition, or for strategic direction and leadership.

- Cash flow management
- Market sizing & research
- Fundraising strategy
- Competitive analysis
- Pitch deck design
- M&A due diligence
- Private equity
- Post-merger integration
- 5-year strategic plans

## FINANCIAL PLANNING & ANALYSIS

From highly customized models to quantitative analyses to accurate forecasts enabling actionable insights, TechFin's experts provide analytical horsepower on demand.

- Budget forecasting
- Budget variance
- Financial modeling
- Proforma modeling
- Financial forecasting
- Scenario analysis
- Pricing analysis
- Data analysis
- Market sizing
- Investor reporting
- Business plan consulting
- Business model consulting
- KPI tracking
- Dashboarding

With TechFin, we can handle as little, or as much, as you need us to and you only pay for the services you actually need. We have bookkeepers, Certified Public Accountants, and Financial Planning & Analysis Professionals (certified) available to help you today. It's time to stop wasting time on things you shouldn't have to work on and spending that time building your business. Our Founder Dave Phillips learned this from his own entrepreneurial experiences.



David Phillips  
MSCIS, MBA, FPAC

David has over 12 years in Corporate Finance, with an additional 20 years in Information Technology. He has experience as a corporate director, CFO of a Private Investment Fund, and is a former Founder, Entrepreneur and CEO of a successful eCommerce company. David has Mergers & Acquisition experience, recently holding a critical Finance role in a \$40 Billion+ mega-merger. David is also a Certified Financial Planning and Analysis professional and a CPA candidate. David holds his bachelor's degree from MidAmerica Nazarene University, a Master of Science Degree in Computer Information Systems from University of Houston-Victoria, and a Master of Business Administration (MBA) in Finance from Strayer University. David founded TechFin in 2019 and has been utilizing technology and automation to take advantage of the vast opportunities for process improvement within the Finance sector. With over 30 years of career experience in IT, Finance, eCommerce, early-stage companies and publicly held Fortune 100 companies, David brings a breadth of experience to his role as Principal, CEO and Founder of TechFin LLC.

*"Finding and managing people to handle these activities takes time - time away from your business and where your focus should be."*

# TECHFIN LLC SERVICES PRICE SHEET

## TechFin LLC

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"Where Technology Automates Finance"

DATES VALID: January 1, 2023 through December 31, 2023

SERVICE DESCRIPTION	Price
<b>FRACTIONAL CFO SERVICES</b>	
By the Hour (4 Hours) - CFO time at \$350/Hour, Document preparation/specialist/notary time at \$90/Hour	\$1,400 Prepaid
By the Hour (10 Hours) CFO time at \$300/Hour, Document preparation/specialist/notary time at \$80/Hour	\$3,000 (Prepaid - \$300 per Hour)
Full Service CFO Team with multiple rates available (e.g. Sr. Financial Analyst is 1/2 cost of CFO)	Contact Us for rates and retainer options
<b>BOOKKEEPING, ACCOUNTING &amp; TAX</b>	
Bookkeeping Only including all services excluding Tax Prep & Filing	\$75/Hour (\$750 retainer) Quickbooks Online Subscription Required
Tax Planning throughout year	\$1,200 flat rate for up to 6 hours of planning Each Add'l Hour \$250/Hour
1041 Personal Trust (1040 included if needed) (includes up to 6 real estate properties, ea add'l \$200)	\$1,000 Flat Rate (with or without 1040)
1041 Business Trust Return (includes up to 25 real estate properties, ea add'l \$100)	\$3,200 Flat Rate
990-PF Private Foundation Return	\$1,500 Flat Rate
1065 Business Partnership Return	\$1,000 minimum for 2 partners, total TBD
1120 or 1120-S Business Return	\$1,500 minimum, total TBD
Non-Profit with < \$50,000 in Gross Receipts	\$300 Minimum, total TBD
Non-Profit with \$50,000 to \$200,000 in Gross Receipts and Total Assets < \$500,000	\$1,000 Minimum, total TBD
Non-Profit with >\$200,000 in Gross Receipts OR Total Assets > \$500,000	\$1,500 minimum, total TBD
Any other Tax Consulting	\$250 / Hour, minimum retainer \$1,000
<b>Trust and Entity Conveyances, Assignments and other Document Preparation and Execution</b>	
Conveyances/Bills of Sale (excluding real estate)	\$100 / document
Assignment of Note/Liability/Lease	\$100 / document
Personal Use Agreements	\$100 / document
Demand Note	\$100 / document
Trust Operational Documents (trustee changes, successor designation, etc.)	\$100 / document
LLC Operating Agreements	TBD based on requirements
Financial Strategy Services - includes review of individual situation and recommendations for how to structure entities, trusts, etc. - also includes a review of prior activities, if any, and getting everything in order.	See Fractional CFO Services above
<b>ALL OTHER FINANCIAL CONSULTING SERVICES</b>	
Senior Financial Analyst Level Consulting	\$150/Hour (in 10 hour blocks)
Junior Financial Analyst Level Consulting	\$100/Hour (in 10 hour blocks)
<b>TECHNICAL CONSULTING SERVICES</b>	
	TBD based on requirements